

1st August, 2023

To The General Manager (Listing), National Stock Exchange of India Limited, Exchange Plaza, C 1/G Block, Bandra-Kurla Complex, Bandra (East), Mumbai. To The General Manager, (Listing) BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai.

Reference: NSE-SCRIP ID: POWERGRID; BSE Scrip Code: 532898 EQ – ISIN INE752E01010

Sub: <u>Presentation and Link for Audio & Video Recording of Investors & Analysts'</u> <u>Meet held on 1st August, 2023</u>

Dear Sir,

In terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the copy of presentation given at Investors & Analysts Meet held today i.e. on 1st August, 2023.

Links for Audio & Video Recording of this Webinar are as under:

Audio:- https://apps.powergrid.in/pgdocs/2023/07/POWERGRID_01_08_2023.mp3

Video:- https://apps.powergrid.in/pgdocs/2023/07/POWERGRID_01_08_2023.mp4

Thanking You,

Yours faithfully,

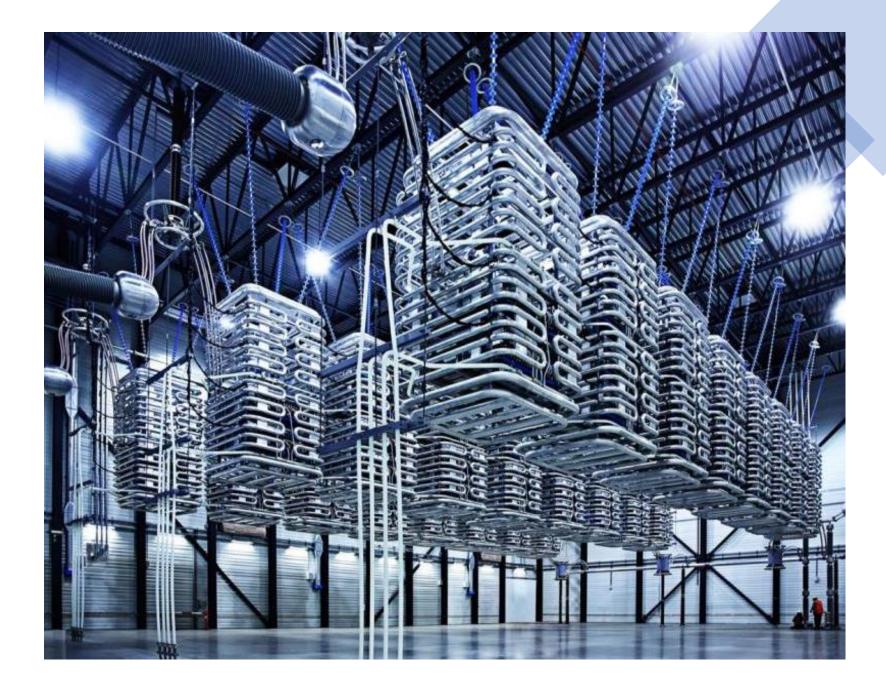
(Mrinal Shrivastava) Company Secretary & Compliance Officer



Transmitting Power for Progress and Prosperity

Investor Presentation

01/08/2023



Disclaimer



By attending the meeting where this presentation is made, or by reading the presentation slides, you agree to be bound by the following limitations:

- This document has been prepared for information purposes only and is not an offer or invitation or recommendation to buy or sell any securities of Power Grid Corporation of India Limited (the "Company"), nor shall part, or all, of this document form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities of the Company.
- The information in this document is being provided by the Company and is subject to change without notice. The Company relies on information obtained from sources believed to be reliable but does not guarantee its accuracy or completeness.
- This document contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this document that is not a statement of historical fact is a forward-looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.
- You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.
- Neither the delivery of this document nor any further discussions of the Company with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since that date.
- Annual Accounts for FY 2022-23 are to be approved by the shareholders.

Performance Highlights





Major Highlights

Performance Highlights

Growth Outlook

Awards

POWERGRID Overview



A "Maharatna' CPSE

3rd Largest CPSE Gross Block¹

Pan India Transmission Network

4,000 MW

Cross Border Interconnection with neighbouring countries

23 countries Global Footprints

37 Subsidiaries 11

Joint Ventures²

04 Associates

Credit Rating

International (At par with Sovereign)

Standard & Poor's:BBB-Fitch:BBB -Moody's:Baa3DomesticCRISIL:AAAICRA:AAACARE:AAA

POWERGRID Overview



Transmission Assets



Transmitting 45% of India's Power

18	3	62	163	17	62	>2,90,000	>3,600
	/DC bstations	765kV Substations	400kV Substations	SVC/ STATCOMS	GIS Substations	Transmission Towers	Transformers and Reactors
su	bstations	Substations	Substations	STATCOMS	Substations	Towers	and Reactors



Won Two TBCB projects in Q1FY24

- Transmission Scheme for Solar Energy in Ananthapuram(2.5GW) and Kurnool(1GW)
- Transmission system for evacuation of power from REZ in Rajasthan (20GW) Part B1
- Levellised Tariff ₹ 341.30 crore

Bids for 03 projects submitted



Order received for 69 lac Smart Meters installation in Gujarat from MGVCL, Vadodara and UGVCL, Ahmedabad.

- Project Duration 10 years
- Implementation phase 27 months
- O&M Phase 93 months
- Investment of ₹ 4067 crore

Investment in 85MW solar project at Nagda, MP approved

- To be implemented in 10 months
- Captive consumption and Sale through exchange

Project Execution



Added

4,435 MVA Transformation capacity

02 Nos Sub-stations

1,428 ckm Transmission lines

Successfully Commissioned

POWERGRID Meerut Simbhaoli Transmission Ltd

- 400kV D/C Meerut Simbhaoli Line
- 765/400/220kV Meerut GIS SS
- 400/220/132kV Simbhaoli GIS SS

POWERGRID Bikaner Transmission System Ltd

- Bikaner-II PS Khetri 400kV 2xD/c line
- Khetri Bhiwadi 400kV D/c line (Twin HTLS)

Extension 765/400/220kV Bhadla-II PS

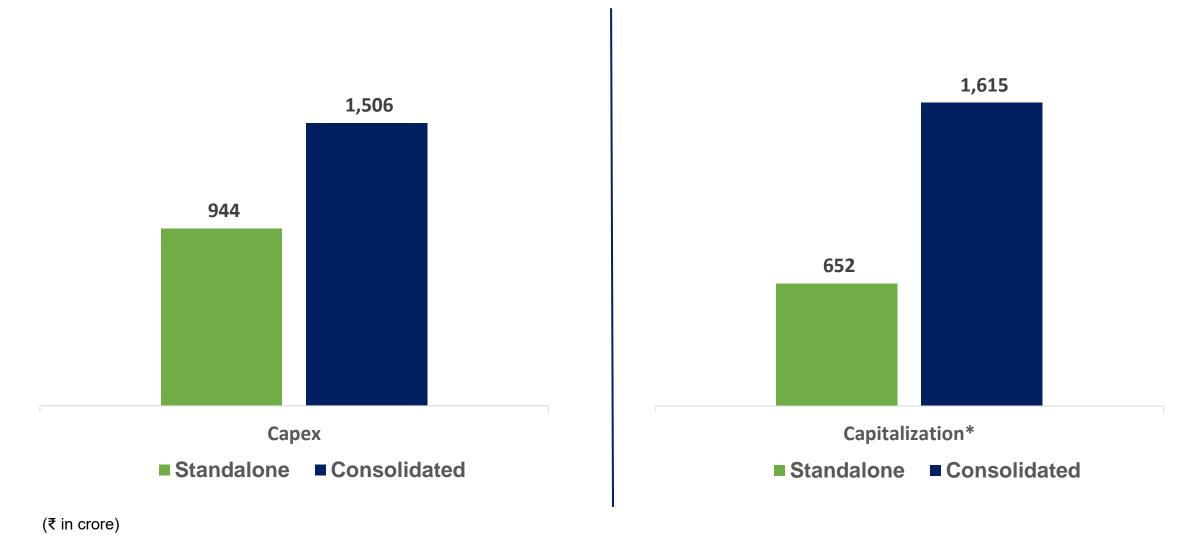
• Two 400/220kV, 500MVA ICTs

Extension of 765/400/220kV Bikaner (PG) S/s

• One 765/400kV, 1500MVA Transformer

Project Execution-Q1FY24



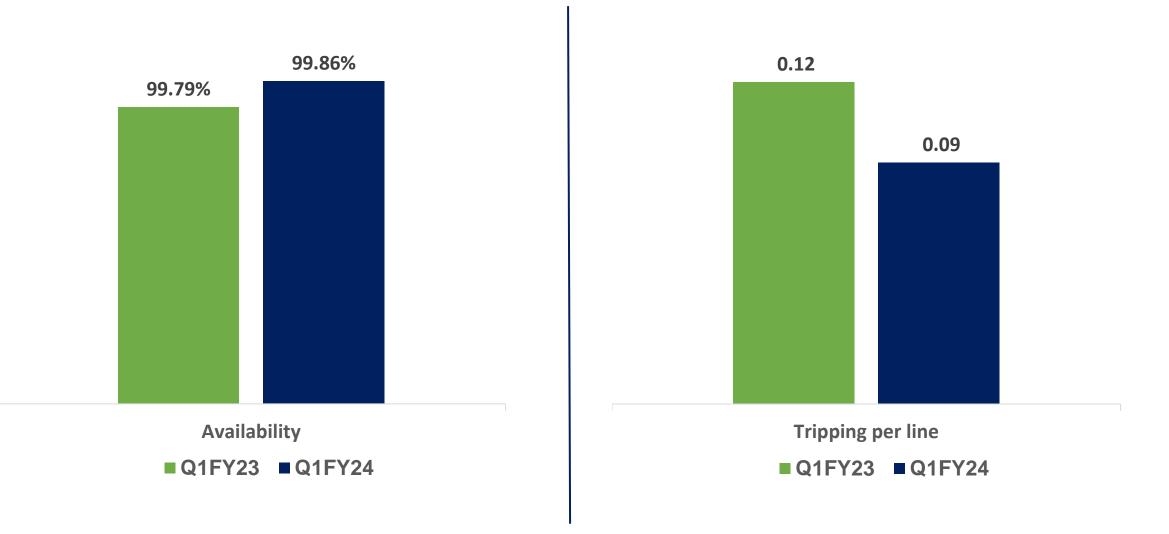


* Exclusive of FERV

* Includes assets capitalised as Finance Lease

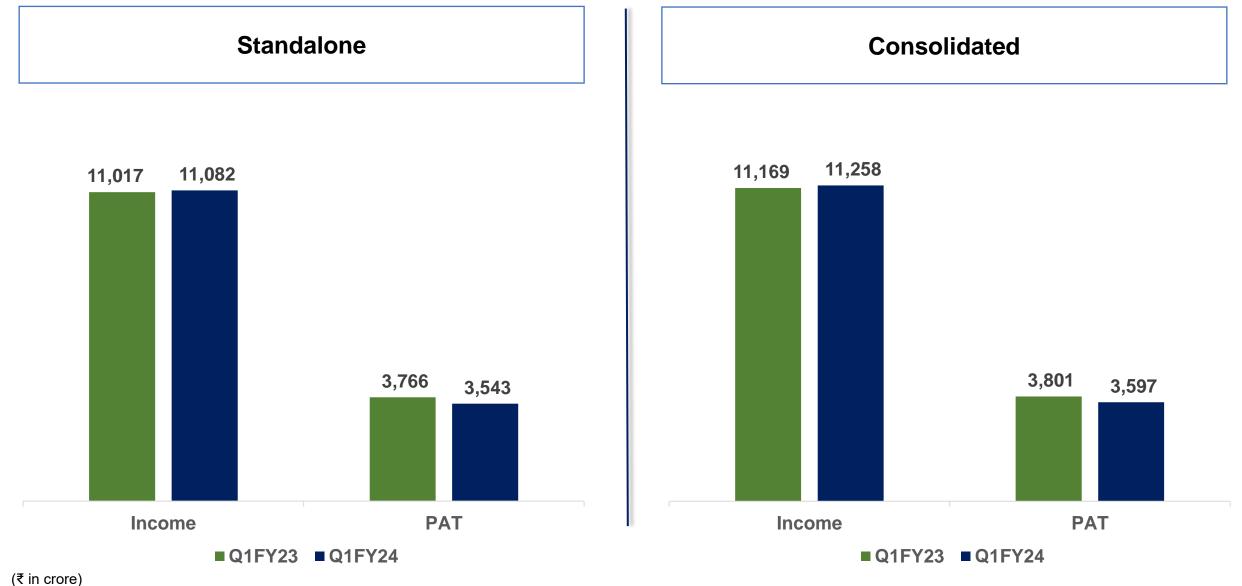
Operational Performance-Q1FY24





Financial Performance-Q1FY24





Financial Performance



	Description
S	Income
T A N	 Transmission Charges Consultancy – Services Telecom Other Income Total Income
D A L O	Operating Expenses (including movement in regulator deferral balance other than DA fo DTL)
N E	EBITDA-Gross Margin Depreciation Interest

Description	Q1FY24	Q1FY23	Growth (%)	Q4FY23	Growth (%)
Income					
- Transmission Charges	10,124	10,047	1%	11,330	(11)%
 Consultancy – Services 	121	233	(48)%	(24)	-
- Telecom	191	166	15%	189	1%
- Other Income	646	571	13%	793	(19)%
Total Income	11,082	11,017	1%	12,288	(10)%
Operating Expenses (including movement in regulatory deferral balance other than DA for DTL)	1,391	1,321	5%	1679	(17)%
EBITDA-Gross Margin	9,691	9,696	-	10,609	(9)%
Depreciation	3,161	3,203	(1)%	3,214	(2)%
Interest	2,289	1,987	15%	2,286	-
Tax (Net of DA for DTL)	698	740	-	892	-
Profit After Tax	3,543	3,766	(6)%	4,217	(16)%

Financial Performance



Growth Growth Q4FY23 Description **Q1FY24** Q1FY23 (%) (%) С Income 0 (11)% - Transmission Charges 10,756 10,529 2% 12,109 Ν - Consultancy Services (52)% (34)101 211 191 2% - Telecom 166 15% 188 S - Other Income 210 263 (20)% 294 (29)% 0 **Total Income** 11,258 12,557 (10)% 11,169 1% L **Operating Expenses** (including movement in regulatory 1,421 1,332 7% 1,673 (15)% deferral balance other than DA for DTL) D Share of Net Profits of investments (5) (5)(53)accounted for using Equity Method A (9)% 9,832 **EBITDA-Gross Margin** 9,832 10,831 Т 3,266 3,295 (1)% 3,313 (1)% Depreciation Ε (1)% Interest 2,217 1,965 13% 2,240 D Tax (Net of DA for DTL) 752 771 955 4,323 **Profit After Tax** (17)% 3,597 3,801 (5)%

(₹ in crore)

Financial Performance



Description	Standalone		Consolidated		
	As on 30.06.23	As on 30.06.22	As on 30.06.23	As on 30.06.22	
Gross Fixed Assets (₹ crore)	2,56,415	2,52,053	2,70,757	2,64,838	
Capital Work-in-Progress (₹ crore)	8,431	7,018	14,704	13,119	
Debt (₹ crore)	1,22,695	1,28,369	1,22,695	1,28,369	
Net Worth (₹ crore)	86,319	79,861	86,557	79,993	
Earning Per Share (₹)*	5.08*	5.40*	5.16*	5.45*	
Book Value per Share (₹)	123.75	114.49	124.09	114.68	
Key Financial Ratios					
Debt : Equity	59:41	62:38	59:41	62:38	
Return on Net Worth*	4.10%*	4.72%*	4.16%*	4.75%*	

Other Key Financial Information



Description	Q1FY24	Q1FY23
Income for previous periods (Consol.)	214	351
Int. on differential tariff	62	142
Int. from Subsidiaries & JVs*	337	251
Surcharge (Consl.)	51	97
Incentive (Consol.)	132	149
Dividend from JVs*	4	-
Dividend from Subsidiaries*	126	78
Dividend from Associates/Others*	14	31
CSR Expenses*	27	101
FERV (Gross Block)	(64)	767
Equity in TBCB- Operational*	3,544	2,812
Equity in TBCB- U/ Constn.*	347	713
Short Term Loan [#]	-	4,655

Average Cost of Borrowing* 7.59% in Q1FY24

* On Standalone basis

(₹ in crore) * On Standalone basis

Telecom Performance-Q1FY24





₹ 191 crore Income

40 New Customers added

3000 locations Pan India Network

~82,000 kms Network route

100% Backbone availability

Business Segments

- Leased Lines
- MPLS-VPN
- Data services
- Infrastructure services

Upcoming Services

ILD connectivity

 With neighbouring countries Nepal, Bangladesh, Bhutan and Myanmar.

Business Transfer Agreement executed for hiving off Telecom business

Consultancy Performance



Consultancy services to Domestic and International clients.

₹ 121 crore Income

02

New International assignments

17

Ongoing International assignments

05

New Domestic assignments

70

Ongoing Domestic assignments

Delivering Smart Solutions to both Domestic and International clients

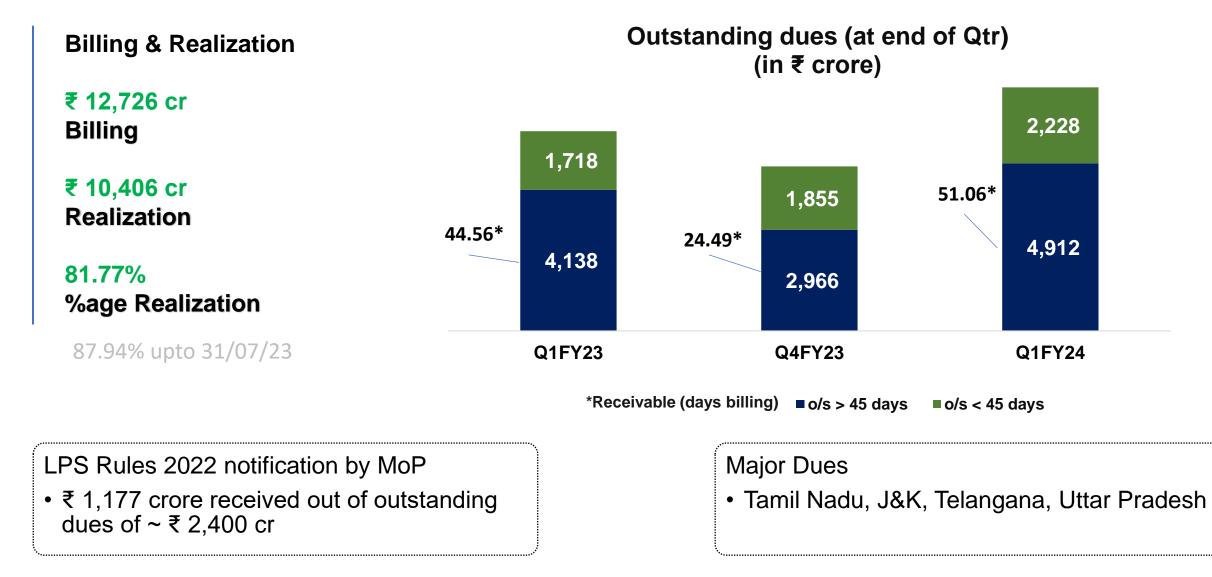
 State owned utilities, Private utilities, Central Public Sector Undertakings, Government departments, International clients etc.

Area of Expertise

- Transmission
- Sub-Transmission and Distribution
- Rural Electrification
- Load Dispatch & Communication
- Smart Grid
- Energy Efficiency & Sustainable Development.

Commercial Performance





Work in Hand





FY24 Capex Plan : ₹ 8,800 crore

~₹ 5,000 crore RTM ₹ 3,800 crore TBCB*

* Incl Others

Business Outlook 2032



Business segment	Subhead	Estimated Capex
Transmission Business	Inter State	₹1,16,500 crore
	Intra State	₹37,000 crore
	Cross Border	₹10,000 crore
	International projects	₹7,500 crore
	Subtotal Transmission	₹1,71,000 crore
Other Business	Solar generation	₹1,000 crore
	Smart Metering Infrastructure	₹15,000 crore
	Data Centre Business	₹1,000 crore
	Subtotal Other Businesses	₹17,000 crore
Estimated Outlay upto	₹1,88,000 crore	



"ATD Best Awards 2023"	 Ranked 17th amongst the Top 72 leading global companies.
"Global Prithvi Award, 2023"	 Conferred with the prestigious award as recognition to excellence in continued Sustainability Practices of POWERGRID



Thank You

